

MAY 1, 2017

OFFICIAL NAME CHANGE NOTICE. PLEASE DISTRIBUTE.

Herndon Products, LLC is now KLX Aerospace Solutions Defense LLC and is a wholly-owned subsidiary of KLX Inc.

Dear Valued Customers:

Effective **May 1, 2017**, as a part of Herndon's integration into the KLX Aerospace Solutions segment, Herndon Products, LLC has changed its name to **KLX Aerospace Solutions Defense LLC**. We will continue to operate our business with the same legal structure, officers, personnel, account information, and policies and procedures.

Legacy-Herndon Products, LLC's CAGE Codes, DUNS Number, SITA address, QMS and ERP System, phone numbers, physical addresses, and tax identification number **did not change** as a result of this name change. Additionally, all contacts with whom you conduct business are otherwise unchanged.

Please do not hesitate to contact your representative with any questions.

ACTIONS REQUIRED BY YOUR COMPANY

Please update your records and financial systems to reflect Herndon Products, LLC's new name, **KLX Aerospace Solutions Defense LLC**, so that purchase orders, invoices, and other applicable documentation can be processed as usual. Additionally, we ask that your organization:

- Update any existing internal supplier codes from "Herndon Products, LLC" to "**KLX Aerospace Solutions Defense LLC**"
- Update Approved Supplier Listings to reflect the "**KLX Aerospace Solutions Defense LLC**" name
- Submit all correspondence reflecting the new name

We request that you distribute this message within your organization to ensure the necessary awareness. Thank you for your continued partnership. We look forward to working with you as **KLX Aerospace Solutions Defense LLC**.

Regards,

Scott Herndon

Vice President, Military Sales
KLX Aerospace Solutions Defense LLC

QUESTIONS AND ANSWERS

Existing & New Orders

1. ***What about my pre-existing purchase orders issued to Herndon Products, LLC?***

Any PO issued to Herndon Products, LLC before the name change will be honored. Orders shipping on or after May 1, 2017 will reflect the new “KLX Aerospace Solutions Defense LLC” name. Further, any payments made after the name change should be made to “KLX Aerospace Solutions Defense LLC”.

2. ***Will contracts have to be amended to reflect the KLX name?***

No, Herndon Products, LLC has simply changed its name. You will still be conducting business with the same company. All contractual obligations with Herndon Products, LLC will remain in place and will not be affected by the name change. Further, your current Herndon Products, LLC customer account number will remain the same and your statement of balance will simply reflect the name change.

3. ***Do I send my orders using the name KLX Aerospace Solutions Defense LLC?***

Yes, please place orders using the new name **KLX Aerospace Solutions Defense LLC**.

Quality Assurance

4. ***Has the Quality Manual changed?***

Only the name and logo of Herndon Products, LLC have changed; our QMS and QA Manual content remains the same. The updated Quality Manual is available for download at www.KLXDefense.com. New surveys will be processed upon request.

5. ***Are all quality accreditations flowing to the new name (e.g. ISO 9000, AS9100, all 3rd-party approvals)? YES***
Is re-certification necessary? NO

6. ***Do manufacturer and supplier certs show traceability to Herndon Products, LLC after May 1?***

Yes, all previous certification received prior to the name change remain as Herndon Products, LLC. You may continue to rely on manufacturer and supplier certs that reference the Herndon Products, LLC name after the name change.

7. ***How should I process RMAs?***

RMAs should be processed with your legacy-Herndon Products, LLC Sales Representative. Products should be returned to the address listed on the RMA confirmation form and a credit will be available on your existing Herndon Products, LLC account.

Communications & Points of Contact

8. ***Will emails and websites change?***

Yes, the new KLX email format will be *Firstname.Lastname@KLX.com*. However, emails sent to existing Herndon addresses will automatically forward to the recipient for some time.

As of May 1st, our business's website is KLXDefense.com.

9. ***Where should I send payments?***

Please continue to pay to the remit to address on the invoice.