

Aerospace Executive in New Growth-Focused Role with KLX Aerospace Solutions

KLX Inc. (KLXI) announces Garry Snow as new Vice President, Global Business Development for KLX Aerospace Solutions.

In this newly-created role, former KLX Sales Director Garry Snow will work directly with the executive leadership to drive KLX strategy and new business opportunities forward. "Garry has been a key part of our growth since joining our business," says Group Vice President and General Manager John Cuomo. "Garry will shape and execute our strategic road map in cooperation with the Sales Vice Presidents globally. Garry will be part of KLX's Executive Leadership Team and report directly to me."



Throughout his professional career, Garry worked with CEOs and Senior Business Leaders with multinational organizations, while developing key long-term business relationships with both customers and suppliers. In his new role, Garry will lead the development and implementation of KLX Aerospace's strategic business plan around the following themes:

- Expanding KLX Aerospace Solutions' business development capabilities
- Managing relationships with the top global customers in Aerospace
- Connecting the needs of KLX customers to the expanded portfolio of product lines and service solutions in the KLX portfolio

"Our customers are demanding more complex solutions as their needs evolve," Cuomo says. "Garry has an in-depth understanding of the market trends, our customers' needs, and our ability to meet those needs with a great deal of customization and flexibility. He will assist in identifying trends and opportunities for growth for both our OEM and aftermarket customer base, as well as for KLX, in coordination with the global sales and program management teams led by Chuck Robinson, Vice President, Sales - Americas and Birgitt Pohlkamp, Vice President, Sales – Europe, Middle East, Africa, India. We see the need for his role as indicative of our own evolution."

Mr. Snow resides in Burgess Hill, UK and has been with KLX-affiliated businesses since 2005.

About KLX Aerospace Solutions www.klxaerospace.com

KLX Aerospace Solutions is the world's leading distributor of aerospace fasteners and consumables and full-service provider of inventory management solutions for the commercial, business jet, and military markets worldwide. Through our global facilities network and advanced information technology systems, we offer unparalleled service to commercial airliners, business jet, and defense original equipment manufacturers (OEMs), airlines, maintenance, repair and overhaul (MRO) operators, and fixed based operators (FBOs). With a large and diverse global customer base seeking access to over one million part numbers, we serve as a distributor for every major aerospace fastener manufacturer. Our systems support both internal distribution processes and part attributes, along with customer services, including Bin Management and Kitting solutions, which are unmatched in the industry.