



Integrated Supply Chain Solutions

**A modular approach to your parts
and services optimization**

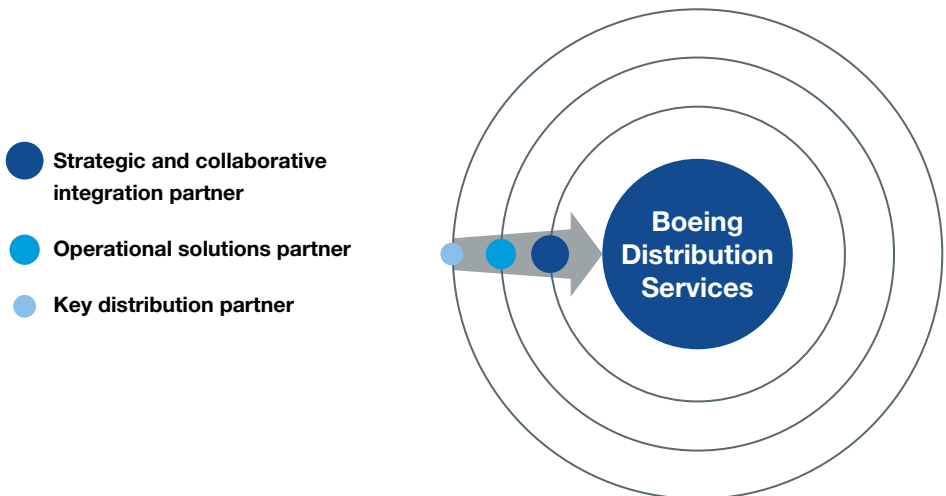
Global Services



Boeing Distribution Services - Strategic partner for integrated supply chain solutions

The Aerospace and Defense market is complex and diverse with companies of varying size and scale collaborating across the industry. Whether you are an Original Equipment Manufacturer (OEM), Tier 1 Supplier, a MRO company, an airline, helicopter or business aviation operator or a distributor; we have a solution that fits your supply chain business needs. We provide innovative, platform agnostic solutions for the commercial, helicopter, business jet and military sectors that reduce cost, complexity and risk; to help our customers build and maintain aircraft.

Our team is providing a modular approach to integrated supply chain services that is tailored to your operational needs. We provide an extensive portfolio of solutions from parts, chemicals, materials, engineering and technical support and supply chain solutions.

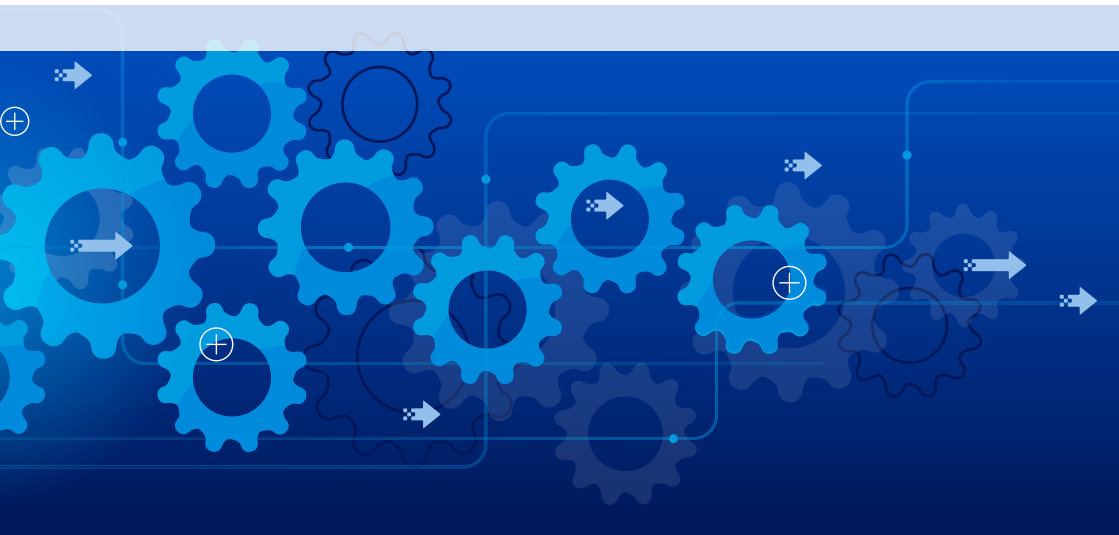


Strategic and Collaborative Integration Partner

Operating as an extension to your business...working together with Aerospace and Defense OEMs and Tier 1 Suppliers – integrating parts and supply chain services within your organization and distribution network.

As with the majority of the industry, OEMs and Tier 1 suppliers are having to make changes to their organization to adapt to the current environment and for the future. Companies are becoming more streamlined, digitization is increasing and focusing on the core business is vital to maintain a competitive edge. Boeing Distribution Services can help by partnering with your organization for inventory management, supplier management and supply chain requirements so you can focus on your core strategy.

Boeing is connecting customers and suppliers through a single platform that provides a best fit supply chain solution, to service the maintenance of global aircraft fleets. Regular servicing and MRO plays a vital part in the longevity of any fleet. This may include sourcing aircraft parts, overhaul, inspection checks, replacing parts, defect rectification, and standard and custom modifications, plus regulatory compliance of the work.



Solution

We can help to lower costs while increasing operational and logistical readiness:

- Define, find and provide approved alternate, cross reference or technical solutions (available on our shelves or on the market)
- OEMs documentation
- Work on projects/packages (per platform)
- Training on products and their usage
- Major repairs/maintenance support for aftermarket requirements
- Service bulletins monitoring
- Alternate parts requests
- Fastener recommendation and sourcing
- Training on fastener technical specifications
- Parts standardization
- Bill of materials reviews
- Cost-reduction initiatives

As an extension of your organization we can provide the same level of service to your ecosystem, be it to your customers or suppliers. We can help with:

- Analysis for the inventory health
- Manufacturer/supplier identification
- Define and launch speculation (on future products)
- Excess inventory reduction
- Support on interchangeables with (I/Ws) evidences (avoid returns)
- Avoid stock-outs
- Mitigate obsolete parts

As a partner to your business our services include:

Diagnostics – we analyze your internal value stream by mapping as is and develop – together with you our customer – the to be state from planning to deliver to your Point of Use (PoU)

Inventory Management Solutions – right quantity of stock, at the right place and the right time. IoT enabled Direct Line Feed (VMI) programs through bin management or tailored kitting services in both R&D and OEM environments

Transition and Implementation – interactive, tailored and collaborative project planning with industry-leading implementation experts; fast execution

Supplier Management – an extended marketplace, which brings the inventory of multiple suppliers to the customer with a single point of contact and an expanded part portfolio

Forecasting and Planning – Boeing's state-of-the-art forecasting and analytic tools keep your production parts pipeline healthy and limit our customers' exposure to capital investment in excessive inventory

Data Analytics – data-based decisions, continuous improvement to pipeline health and inventory levels, increased visibility of parts usage and quarterly data profile review

eServices – web-based portal for convenient management of all transactions from request for quote to order placement and tracking

Product Line Development – ensuring compliance to suppliers' aerospace qualification, continuous process improvement and capacity management made available to our customers through Supplier Score Cards that provide full transparency into Boeing's Supplier Monitoring activity

Quality Assurance Services – reduction of cost through robust quality management system

Distribution Service Agreements – exclusive rights to OEM's supplier base with the benefit of a robust infrastructure and an experienced, competent and proven partnership

Transportation Services – cover logistics, global carrier relations, dangerous goods handling, special packing and tracking/tracing

AOG Response – 24/7/365 availability of our dedicated global AOG support team to our customers for critical repairs

Repair Management Services (RMS) – program with access to a wide repair station supply base approved under the Boeing Supplier Quality System for OEM customers

Global Repair Services (GRS) – wheel and brake, battery and hose services

Other services include:

- Service bulletins
- Cooperation within web portals
- Aircraft or equipment BOM review
- Technical support
- Maintenance and major repairs support
- Technical kitting
- Product training
- On-site support
- Program manager

We can help you increase efficiency of your manufacturing by ensuring your component parts and chemicals are readily available for assembly, simplifying data exchange, improving service levels and visibly lowering total cost in the supply chain. Our safeguards and certification reduce operational risks and provide you with peace of mind in the manufacturing of a high quality product for your customer.

Aerospace and Defense OEMs also need to address customer needs be it cost of part, high quality and limiting ground time, avoiding AOG situations and RMAs. As a strategic integration partner we go beyond your organization as an extension of your business into the aftermarket arena. We can also adapt quickly to changes in production rates and aftermarket needs.

We offer true end-to-end solutions using the same terminology, service and support throughout the channel from your organization to the MRO facility, or to the operator. This aids increased availability, avoids AOG and RMAs, and results in greater customer satisfaction.

Our team collaborates with organizations to ensure you receive a high standard of service within your organization and throughout your wider network of customers and suppliers.

Operational Solutions Partner

Providing supply chain services to support your production or aftermarket working environment

As an operational integration partner our team will work with you to analyze your operations and provide recommendations on improvement and help to implement change within the organization to help you improve productivity.

Solution

Whether you are an OEM, Tier 1 Supplier, operator, an MRO company or distributor in the aerospace and defense sector, we can provide a combination of the services outlined in Key Distribution Partner, directly applicable to our organization to support your operational needs.



Key Distribution Partner

For consumables and expendable parts

We also provide the option to leverage our materials and solutions as a supplier to your business. Leveraging a mixture of the following solutions aids your productivity and efficiency. Our e-commerce platform further enhances the experience by allowing for greater flexibility and easy access to our portfolio.

Solution

Boeing has world's largest source of parts and a comprehensive portfolio of supply chain services to help your operation. Whether you are a manufacturer, or an operator or MRO facility, our team can help. We are committed to excellence and can assist in parts and services optimization for all commercial and military western-built, fixed and rotary wing platforms, through:

Consumables, expendables, parts and tooling

- Enhancing visibility of global fully traceable inventory, material availability and regional access for greater response
- Hose assemblies for installation on new production aircraft
- A global network of parts, supplies, tools and materials together with more than 85 years of industry experience, providing a localized approach
- Fast, easy, and accurate e-commerce solutions to cater to your business
- A comprehensive rotatable exchange pool to help you reduce your maintenance downtime and inventory investment
- Global battery service network operating 24/7/365 to meet your needs

Chemicals

- Comprehensive coverage of chemicals and specialty materials across commercial and military western-built, fixed and rotary wing platforms
- Minimize waste and reduce overall cost of chemical management by tailoring a solution that fits your needs
- An industry leader partnering with manufacturers with access to the latest qualification data to provide effective chemical solutions to the aerospace and defense sector
- Supplying certified aerospace and defense products to specifications in varying quantity to minimize scrapping

- Full traceability and meeting 49CFR, IATA, IMDG/IMO and many other regulatory requirements including environmental compliance: e.g. REACH (EU) and TSCA (US)
- To increase efficiency, reduce overhead costs and manage inventories be it in chemicals, color retention aerospace coatings or color mixing; allow you to focus on your core business

Supply Chain Services

- Helping drive improvements in planning, procurement, strategic sourcing, operations, after sale and IT support, for AOG and in data analytics
- Creating an optimum solution to reducing complexity and cost
- Improving efficiency, capability and capital allocation
- A strategic partner for inventory management and kitting services

- Enhancing visibility of global inventory, material availability and regional access
- Managing programs for fleets – ensuring quality management and developing specialized repair and exchange solutions

Military Support

- Tailored offerings in military – no matter where you need us or when, we are ready
- A proven track record of meeting requirements and exceeding customer expectations on multiple programs

Logistical Support

- Addressing customer challenges, providing full shipment and status visibility and door-to-door distribution
- Improved on-time-delivery, and ability to adapt to requirements and provide customized solutions

Boeing provides the breadth of capability, knowledge and experience to seamlessly adapt to your business and provide the support you need to operate in the aerospace and defense industry.

ContactUs@boeingdistribution.com to arrange a meeting and find out how we can help.



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