



# BOEING DISTRIBUTION SERVICES

Offerings Overview



### WE UNDERSTAND WHAT'S ON THE LINE, BECAUSE WE'RE ON THE LINE WITH YOU

It takes more than speed and lift to get a plane off the ground. It takes an industry of people, parts and ideas all working together with virtually no room for error.

No one knows that better than Boeing Distribution Services. As the world's leading supplier of aerospace fasteners and consumables and full-service inventory management solutions, we focus on the high-volume, low-cost side of the supply chain. With a unique understanding of how the industry works from the bottom up, we provide innovative services for the commercial, business jet and military sectors that reduce cost, complexity and risk. So you're free to focus on what's important: building aircraft and keeping them soaring in the skies.

Founded in 1974 as M & M Aerospace Hardware, Boeing Distribution Services has evolved into a global leader across all platforms through strong organic growth, multiple strategic acquisitions, the 2014 spin-off from B/E Aerospace, Inc and the 2018 acquisition by Boeing.



### WHERE EXPERIENCE MEETS EXECUTION

Your customers have a high expectation for consistency, reliability and performance. Since 1974, we have provided what you need to deliver to your standard of excellence.

#### **Boeing Distribution Services provides:**

- Full-service inventory solutions for aerospace OEMs and aftermarket
- \$1+ billion inventory on hand with 1 million part numbers
- 60% of orders shipped within 24 hours
- 2,400+ employees offering product and technical expertise in 65+ strategically-located facilities around the world
- Same-day shipping and AOG services
- 24-hour, fast, easy and accurate e-Commerce solutions
- Engineering services, technical support and design assistance



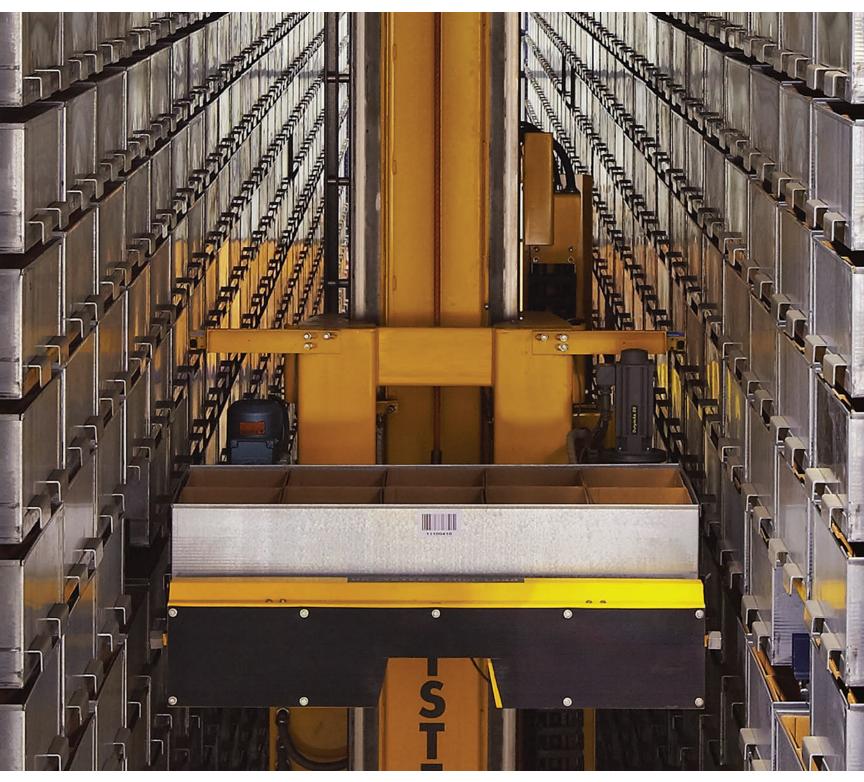
# 20,000+ ORDERS SHIPPED PER DAY TO 3,100 LOCATIONS GLOBALLY

### OUR EXPERTISE ENABLES YOU TO BUILD UPON YOURS

At Boeing Distribution Services, we have \$1 billion+ worth of parts on hand. That's what it takes to be able to respond in an instant. But when you need to do more than locate a part, we're your trusted partner. We provide robust supply chain and quality management solutions to reduce your exposure and operational complexities, so that you can spend time focusing on what you do best.

### Boeing Distribution Services is the leading provider of innovative inventory management solutions, including:

- Forecasting, global consumption trends and demand planning
- Supplier consolidation and 3rd-party logistics services
- Quality Assurance and Delegated Inspection Authority
- Customized commodity strategies
- Advanced and alternative parts sourcing
- Bin management, kitting and customized inventory solutions













### REINVENTING THE ONLINE SHOPPING EXPERIENCE

BoeingDistribution.com was specifically designed for the needs of aerospace part buyers, with advanced features and functionality that will radically improve your online shipping experience.

- 24-hour access to more than \$1 billion of global inventory
- Upload or copy and paste up to 250 part numbers in a single search
- Refine your part search based on specific manufacturer, shelf life, DFAR, test report or certification requirements
- Save your quote for 30 days or choose Same Day Shipping
- Worldwide AOG support for select products
- Pre-order functionality for select products

#### **Benefits To You:**

- FAST Find and buy your parts in less than 1 minute
- EASY Intuitive design makes part attribute review and ordering simpler than ever
- ACCURATE Select the precise stock you are looking for, down to the revision level
- FLEXIBLE Advanced shipping allows you to customize ship date, delivery location, and carrier for each line
- SMART Price breaks based on quantities
- ACCESSIBLE Real-time access to order status, invoices, certs and shipping details through Order History

### **BoeingDistribution.com - Visit today!**

### YOU NEED MORE THAN PARTS, YOU NEED SOLUTIONS

Boeing Distribution Services provides robust solutions to the complex and costly distractions that can impact your business.



#### **Kitting Solutions**

Whether you're looking to combine a few bolts and rivets in a simple kit, or you require a more complex custom solution, Boeing Distribution Services delivers. With 25,000+ active kits in production, Boeing Distribution Services has the expertise to provide unlimited configurations to lower your inventory investment by as much as 70% and to increase your productivity by 50% or more.



#### **Bin Management Solutions**

Boeing Distribution Services currently manages more than 800,000 bins for commercial, business jet and military OEMs and MROs. We tailor Just-In-Time (JIT), Vendor Managed Inventory (VMI) and Direct Line Feed (DLF) services based on your needs, whether you require a self-service program or a complex fullservice program.

Our integrated partnership approach translates to minimized inventory ownership, resulting in reduced inventory carrying costs for you.



#### Quality Assurance / Delegated Inspection Authority / 8130 Tags

Authorized by the FAA to inspect incoming products from all suppliers and ship them directly where they are needed, Boeing Distribution Services exceeds the rigorous quality standards demanded by our high-precision industry. Every product lot undergoes random sample testing by our trained and certified inspectors, ensuring that you receive the highest quality product every time. We are certified to produce Boeing ARD 8130 tags for new Boeing platform parts, Honeywell 8130 tags for non-Boeing platform parts.



#### **Engineering Services and Technical Tooling Support**

From sales expertise and onsite design assistance to application engineering, our dedicated team offers the technical know-how to reduce your costs and optimize your performance. They provide alternatives and upgrades to current application tools as well as cost-efficient options for hardware installations. Additional consulting services and platform-specific technical engineering support are also available.



#### **Operational Staff Support**

At Boeing Distribution Services, we can tailor staff support to meet your precise needs. Be it dedicated support from one of our core warehouses, assistance from a regional hub close to you or a designated team member at your location, staff support can make the difference between meeting your business goals and exceeding them.



#### **Logistics Services**

By combining our kitting expertise and our ability to manage multiple suppliers, Boeing Distribution Services 3rd-party logistics services streamlines the ordering and delivery process for your complex programs. Our Quality Delegated Inspection Authority allows us to inspect incoming products from all suppliers and ship the parts directly where they're needed.



#### Same Day / AOG Support

With Boeing Distribution Service's same day and AOG support for critical aircraft repairs, select customers can place orders 24 hours a day, 7 days a week and have parts delivered within 24 hours. To meet your urgent needs, orders can be placed online or by phone.

### FIND THE PART YOU'LL NEED TOMORROW IN OUR STOCK TODAY

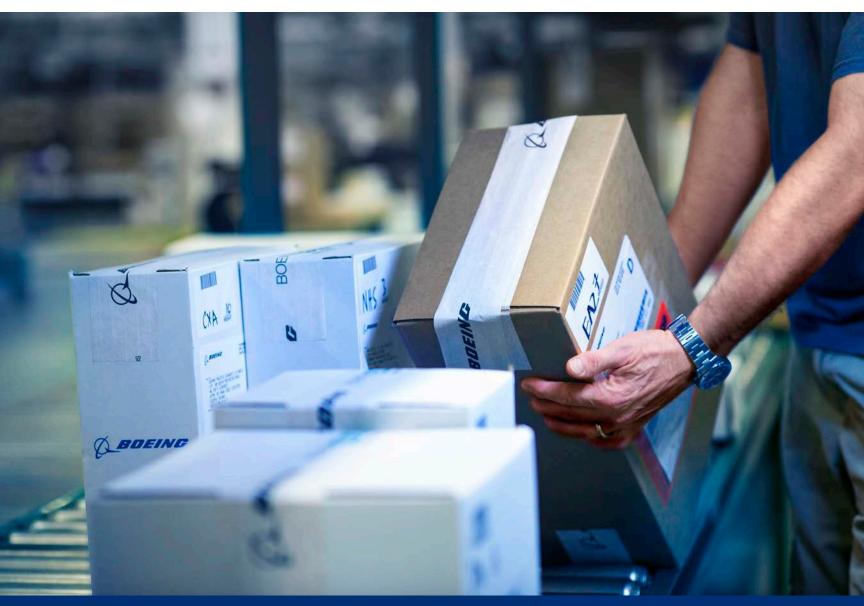
Boeing Distribution Services parts are factory-new, fully traceable to the original manufacturer, and delivered on time through our global network for seamless service wherever you may be.

#### **Product Families**

- Fasteners
- Electrical
- Tooling
- Seals

- Bearings
- Lighting
- Honeywell<sup>™</sup> Proprietary Parts
- Machined Parts & Engineered Items
- Chemicals, Composites
  & Raw Materials

See all products at BoeingDistribution.com



# **OFFERING 1+ MILLION ACTIVE PART NUMBERS SUPPORTED BY 3,000+ SUPPLIERS**

### BOEING DISTRIBUTION SERVICES LOCATIONS

#### **Global Reach**

For more than four decades, we have built one of the largest global networks in the aerospace industry, shipping more than 2.5 million line items annually from warehouses strategically located around the world. Our global footprint continues to expand to ensure that your order will be delivered where and when you need it.

#### **Local Focus**

Our commitment to service where you need it is supported by more than 65 regional offices and warehouse facilities in more than 15 countries. Our employees are fluent in more than 20 languages, including Spanish, French, German, Italian, Japanese and Chinese. We take pride in providing local, personalized support to our customers — no matter where in the world you may be.

Find a location near you at BoeingDistribution.com



★ Headquarters • Sales Office / Representation • Warehouse • On-Site Customer Support

LOCATIONS						
Bangalore, India	Greensboro, NC • •	Mobile, AL • •	St. Louis, MO • •			
Beijing, China •	Hamburg, Germany 📩 🔹 🔹	Montreal, Canada •	Tokyo, Japan •			
Blackwood, UK •	Houston, TX •	Moscow, Russia	Toulouse, France •			
Brindisi, Italy	Hong Kong •	Philadelphia, PA •	Tulsa, OK •			
Brisbane, Australia	Independence, KS	Phoenix, AZ •	Vancouver, Canada			
Burgess Hill, UK •	Istanbul, Turkey	Prague, Czech Republic	Vero Beach, FL •			
Busan, South Korea • •	Jacksonville, FL •	Rishon LeZion, Israel	Vescés, Hungary			
Carson, CA •	Kaltenkirchen, Germany • •	Rzeszów, Poland • •	Vitoria, Spain • •			
Chihuahua, Mexico •	Leicester, UK •	San Diego, CA • •	Wichita, KS •			
Cornwall, NY	Macon, GA •	Seattle, WA • • •	Xi'an, China •			
Detroit, MI	Memphis, TN •	Senlis, France •				
Dubai, UAE •	Mexicali, Mexico •	Shanghai, China •				
Enfield, CT •	Miami, FL 🔶 🔸 🔹	Singapore 📩 • •				
Foley, AL •	Middle River, MD • •	Speyer, Germany • •				
Genoa, Italy	Milan, Italy	St. Augustine, FL • •				

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Boeing Distribution Services 3760 W. 108th Street Miami, FL 33018 USA Phone: +1.305.925.2600 BoeingDistribution.com